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### **Pushback How Smart Women Ask**

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Pushback is an excellent little book on how to ask for what you want in a professional setting. The

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first few chapters outline several reasons why women struggle to ask for what they want or deserve, and the remaining chapters focus on negotiating techniques and examples from female professionals with plenty of quotes and anecdotes thrown in.

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[Pushback] is a powerful account, highly recommended for any business or women's issues holding." —Midwest Book Review "Pushback is a must-read for women in or seeking to enter the workforce. Selena Rezvani shows that you can use your assets as a woman and ask for what you want—whether a promotion, a new challenge, or a raise."

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Excellent book on how to ask for what you want in a professional setting. The first few chapters help to set the stage on why women struggle to ask for what they want or deserve. The rest of the chapters focus on techniques and examples. I highly recommend this book to any female professional looking for guidance on this subject.

### **Pushback: Selena Rezvani, Vanessa Hart: 0191091262986 ...**

Pushback : how smart women ask--and stand up--for what they want. [Selena Rezvani] -- "Popular leadership blogger gives the low-down on standing up for yourself In Pushback, top leadership consultant Selena Rezvani argues that self-advocacy is critical to success.

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## **Pushback : how smart women ask--and stand up--for what ...**

Featured Panelist: Selena Rezvani teaches women at all levels to negotiate at work like a boss. She also consults to employers on how to make work truly “work” for women - by architecting workplace culture changes that improve working women’s experience. She’s the author of two leadership books targeted at professional women, the bestseller Pushback: How Smart Women Ask—and Stand Up—for What They Want (Jossey-Bass, 2012 & winner of an Axiom book award) and The Next Generation of ...

## **Webinar: Pushback: How Smart Women Ask for What They Want ...**

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She’s the author of two leadership books targeted at professional women, the bestseller Pushback: How Smart Women Ask—and Stand Up—for What They Want (Jossey-Bass, 2012 & winner of an Axiom book award) and The Next Generation of Women Leaders (Praeger, 2009). Selena addresses thousands of professional women each year and has been featured ...

## **Summit Speaker Series 4 | Pushback: How Smart Women Ask ...**

Buy Pushback: How Smart Women Ask--and Stand Up--for What They Want Illustrated by Rezvani, Selena, Frankel, Lois P. (ISBN: 9781118104903) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

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More Praise for Pushback Pushback performs the service of arming women with the single most compelling career advancement strategy at their disposal: negotiating skills. Rezvani's day-to-day bargaining tactics are simple ... - Selection from Pushback: How Smart Women Ask—and Stand Up—for What They Want [Book]

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Rezvani is the author of the acclaimed career guidebook, "The Next Generation of Women Leaders: What You Need to Lead but Won't Learn in Business School" (Praeger, 2009), and the brand new, "PUSHBACK: How Smart Women Ask—and Stand Up—for What They Want" (Jossey-Bass, 2012).

## **PUSHBACK: How Smart Women Ask—and Stand Up—for What They ...**

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Pushback: How Smart Women Ask and Stand Up for What They Want by Selena Rezvani, Lois P Frankel, PH.D., Vanessa Hart (Read by) starting at \$0.99. Pushback: How Smart Women Ask and Stand Up for What They Want has 1 available editions to buy at Half Price Books Marketplace

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Popular leadership blogger gives the low-down on standing up for yourself In Pushback , top leadership consultant Selena Rezvani argues that self-advocacy is critical to success. Yet women initiate negotiations four times less often than men, resulting in getting less of what they want--promotion opportunities, plum assignments, and higher pay. This book shines a light on the real rules of ...

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